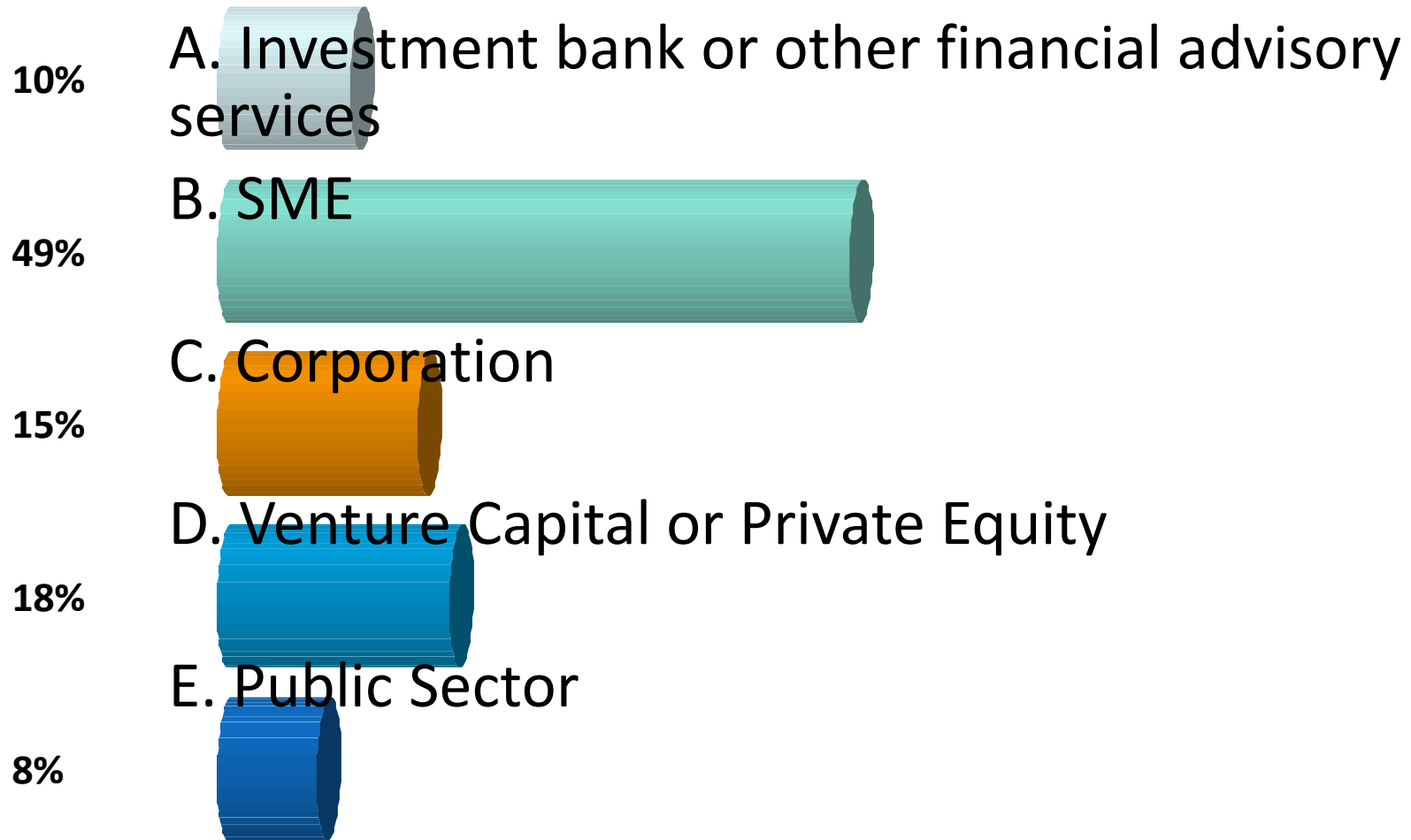
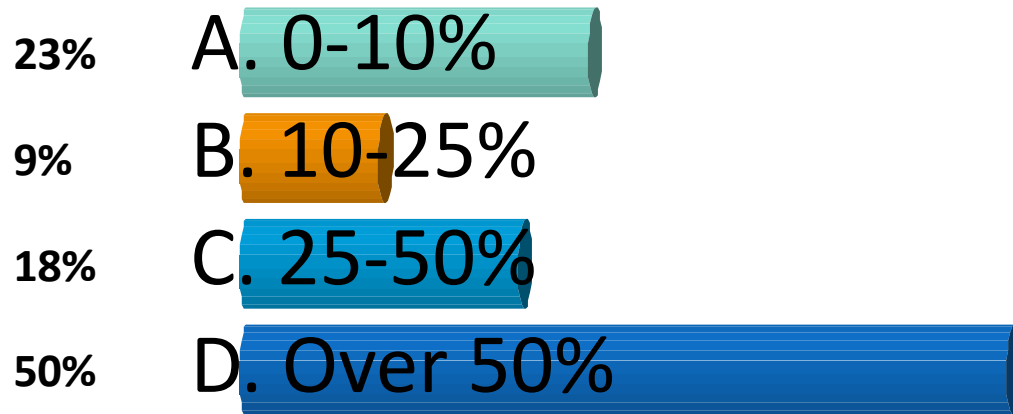


Energy+ Private Sector Consultation

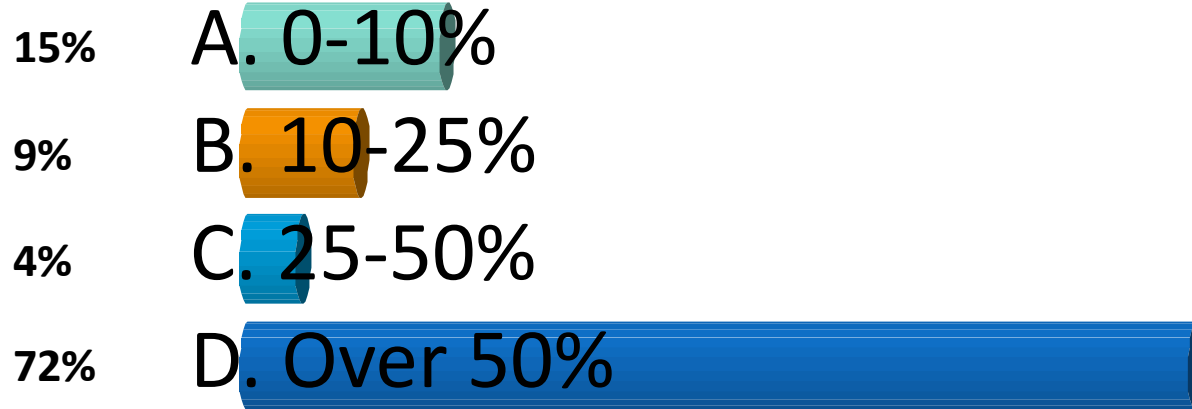
What type of organization do you represent?



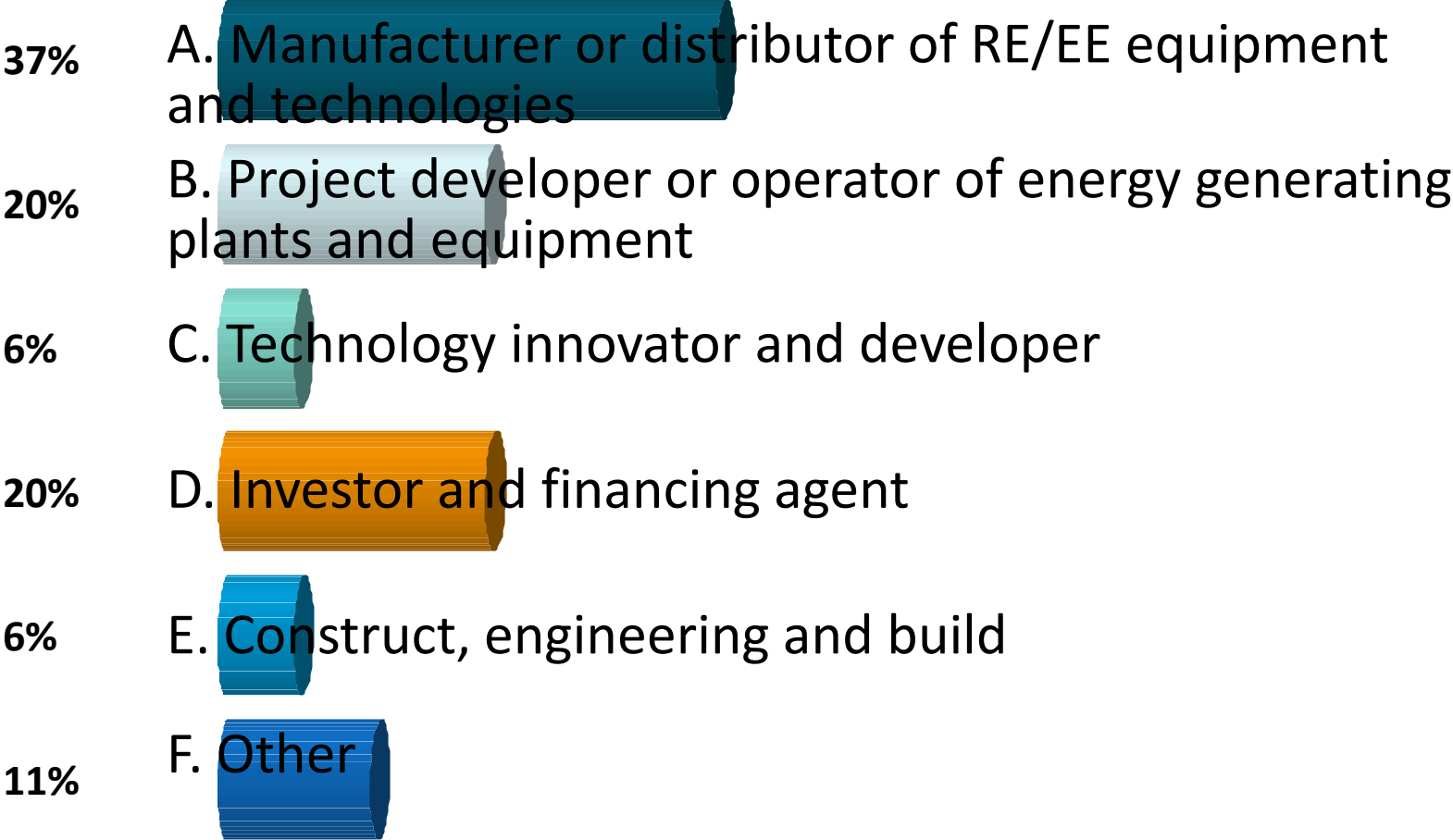
What percentage of your business is in Kenya?



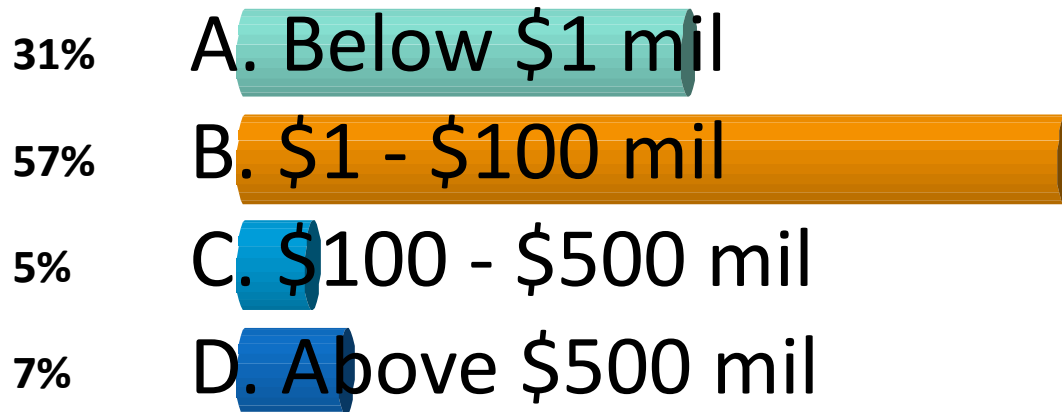
What percentage of your business focuses on renewables?



What is the primary role you have played in renewables projects in Kenya?



What is the average scale of renewables or EE projects that you have been involved in or are interested in?



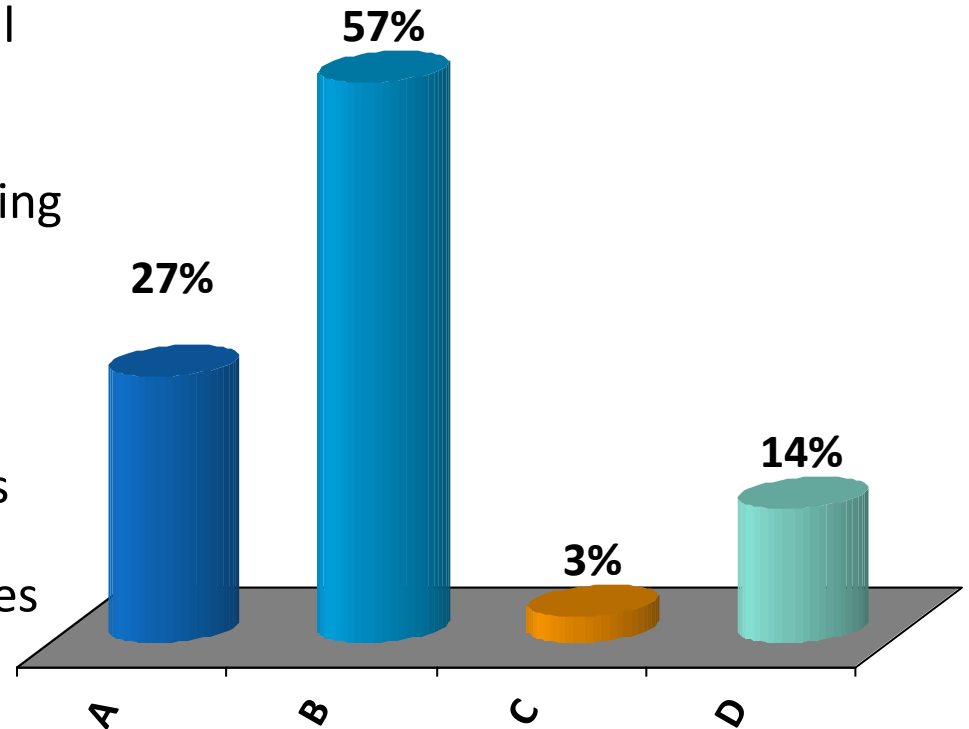
42. In order to strengthen coordination among the growing number of international funding mechanisms, Energy+ is considering developing a prototype climate registry for RE/EE. Which of the following functions of such a registry would be of most value to your organization?

A) Information and knowledge management: provides info on national development strategies, RE/EE sector development plans, etc.

B) Matching functions: Matches financing and technical needs with resources offered through public and private financing mechanisms

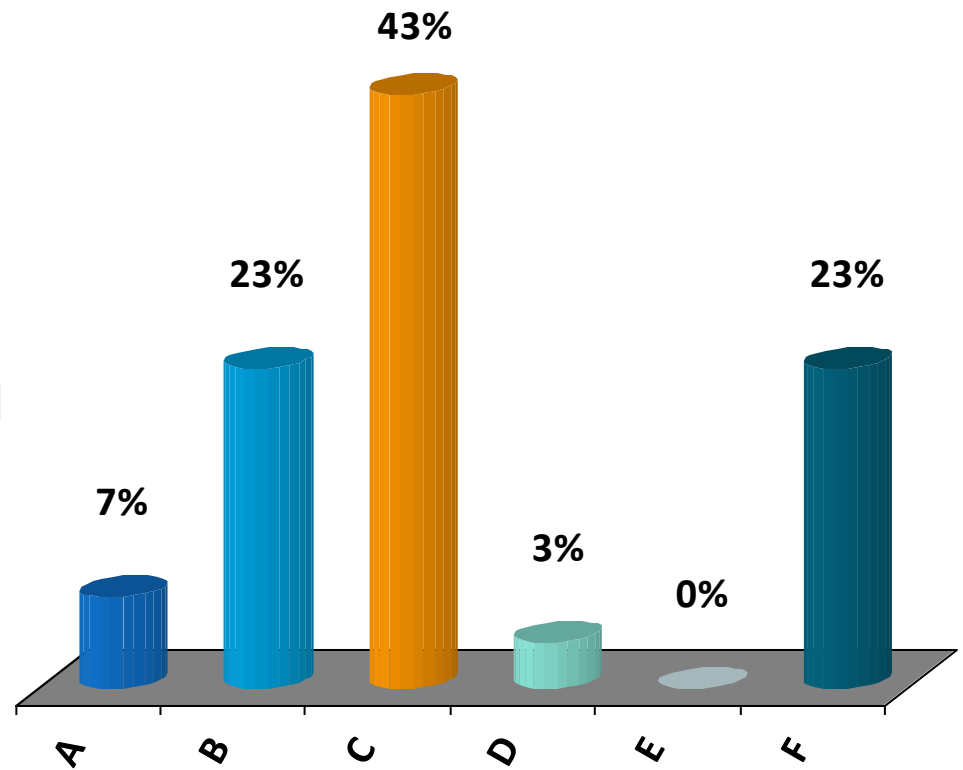
C) Regulatory functions: Facilitates cooperation and promotes agreements on standards that originate from numerous international technical bodies

D) Verification function: Verifying compliance with commitments and targets associated with increasing energy access and reducing GHG emissions, posting results for public review



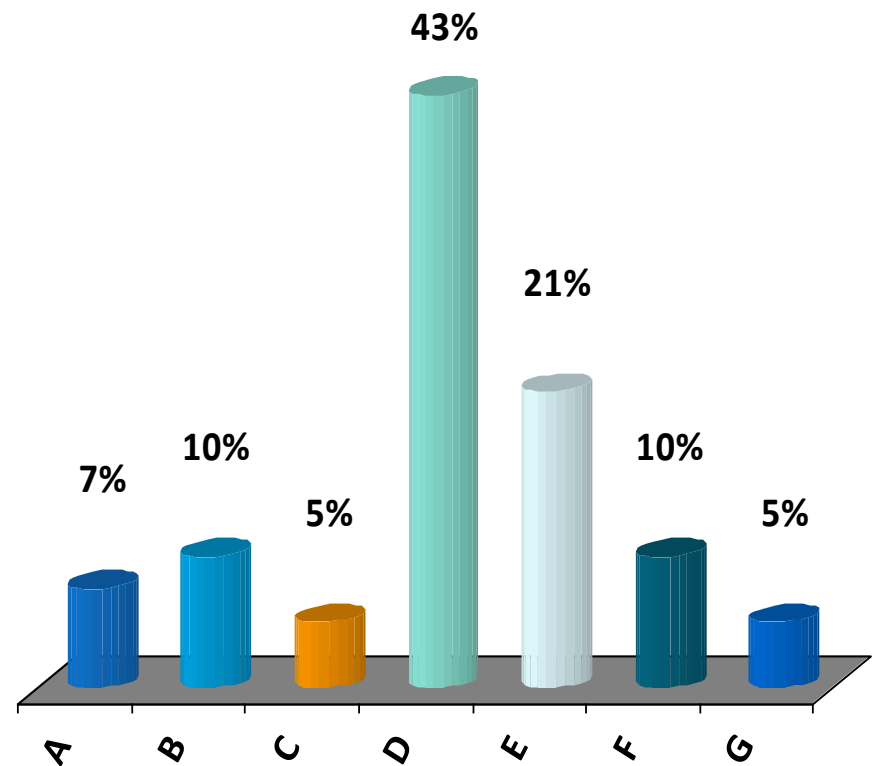
What financing costs are most useful for international partners to bear?

- A. Financing costs associated with readiness activities: establishing supportive policies, capacity building and early project development costs
- B. Primary capital costs of construction/equipment/labor/etc.
- C. Early Transaction costs: background studies, legal/licensing fees and other start up costs
- D. Additional Capital Costs: incremental cost of low carbon or climate resilient infrastructure
- E. Costs of public education initiatives
- F. All of the above



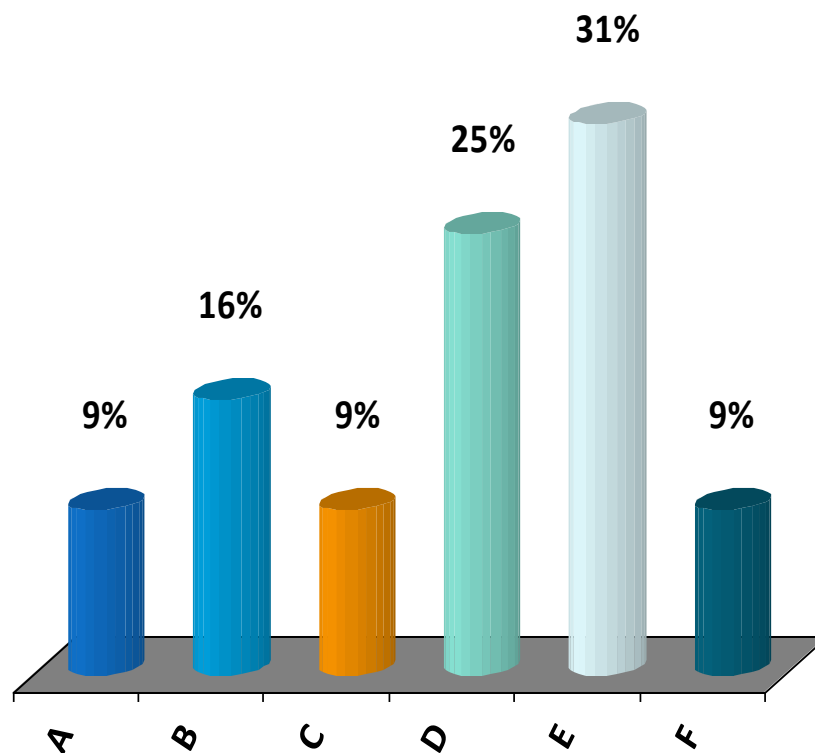
What do you see as the greatest risk in developing renewables in off-grid electrification?

- A. Lack of a regulatory framework that is conducive to renewables investment
- B. Lack markets of scale / unstable demand
- C. Political stability and security
- D. Financing issues: availability of supplementary sources of funding, high start-up costs, etc
- E. Lack of commercial network/supply chain
- F. Lack of understanding of consumers' needs
- G. Lack of cost competitiveness



If the public sector has limited funding, where should it invest to most effectively offset risks and attract private sector engagement?

- A. Building project capabilities
- B. Building company/organizational capabilities
- C. Providing technical assistance in evaluating project risk for RE/EE
- D. End-user financing
- E. Providing technical assistance to national, regional and local governments on legal, regulatory and incentive frameworks
- F. Other



How do you feel about working with public institutions in terms of disclosure?

- 3% A. Very comfortable
- 38% B. Somewhat comfortable
- 59% C. Not comfortable; it is a disincentive