



CLEAN ENERGY

FOMIN 2012



CLAUDIO ALATORRE

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1. WHAT IS FOMIN

FOMIN IS

- **The largest provider of technical assistance** for the private sector in LAC
- **Flexible tools** – technical assistance, loans, and equity investment
- **Cutting-edge innovator** – testing new models with rigorous results measurement and impact evaluation
- **Focused on clear development impact** – business models for MSMEs, poor communities, small producers, and women
- **Multilateral organization**— 39 donor member countries



FOMIN FOCUSES ON THREE 'ACCESS AREAS'



- Access to finance
- Access to basic and environmental services
- Access to markets



OUR INSTRUMENTS AND MODALITIES



Technical cooperation

- NGOs, industry associations, chambers of commerce, universities and foundations
- The average is USD 1.5 M

Loans

- Microfinance and NGOs, small banks and cooperatives
- Social entrepreneurs (SEP Program)

Investments

- Equity/quasi equity finance, mezzanine finance

68%

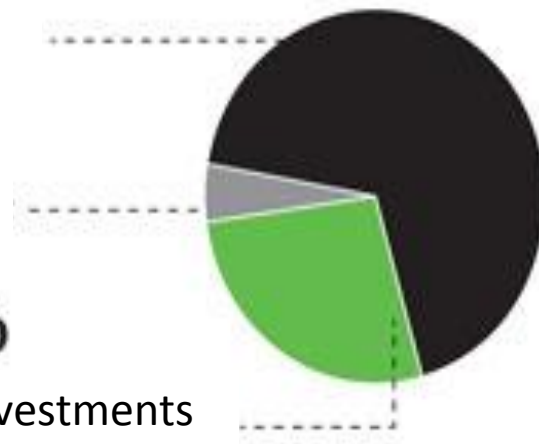
grants

5%

loans

27%

equity investments



FOMIN AND THE IDB GROUP



The main source of development finance for Latin America and the Caribbean



The largest provider of technical assistance for NGOs and MSMEs in LAC



Source of finance for the development of medium-sized enterprises and financial markets in LAC



2. CLEAN ENERGY AND THE ENVIRONMENT

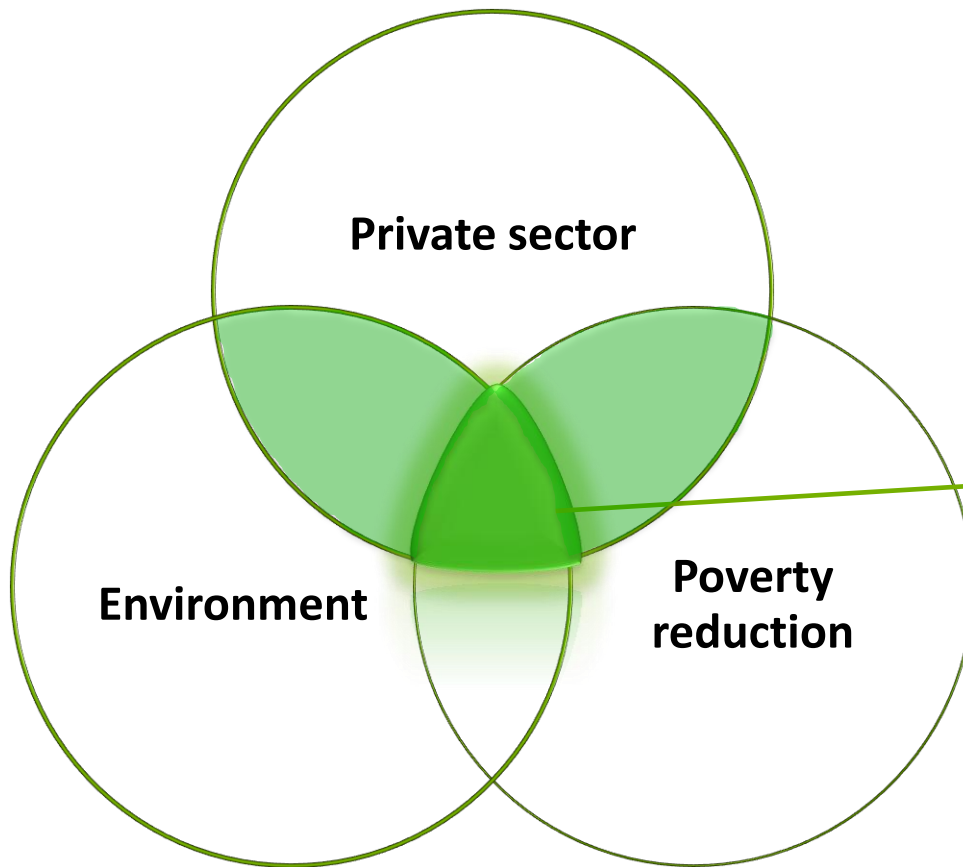
FOMIN FOCUSES ON THREE THEMES:



- Clean energy
- Adaptation to climate change
- Natural capital



OUR FOCUS



- MSMEs
- Financial institutions
- Civil society
- Poor communities, women, excluded groups

CLEAN ENERGY



- Support for innovative business models
- Finance and technical assistance for technology manufacturing, supply, distribution, or maintenance firms
- Support for SMEs in the adoption of cleaner technologies
- Promotion of financial products and services for energy efficiency
- Support for diffusion programs aimed at specific technologies – e.g., biodigestors, improved cookstoves
- Venture capital funds that channel investment for renewable energy technologies





- Technical assistance for microfinance institutions

Areas of support

- Analysis of the vulnerability of the portfolio to climate change
- Analysis of energy costs/savings and implementation of internal strategies and policies
- Design and implementation of “green” financial products geared toward the financing of clean energy or adaptation





3. HOW DO WE **WORK**

EXECUTING ORGANIZATION



- Finance to legally established public or private entities in any country of the LAC region

- Cofinancing agreement between the executing organization and FOMIN for projects that respond to a specific need of the country or the LAC region

- Executing organization:
 - Intermediation of services for project beneficiaries
 - Needs to provide counterpart resources

- Internet application - www.FOMIN.org



GRACIAS

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